

### A Selection of Resources @ VPL

Not all information needed for business is available on the Internet, and not all of what is available is free. Many of the best information sources are still in print or are subscription based.

VPL has an excellent collection of print and electronic resources for business and industry ranging from "How to" guides and standard trade directories through to statistical data for market research, authoritative legal guides, and government documentation.

All branches of VPL include business information in their library and an increasing range of resources are also accessible through VPL's Web site:

<http://www.vaughanpl.info/business-access/business.php>

However, the prime location for business and industry information is the Pierre Berton Resource Library. Reference staff there are pleased to receive inquiries from the business community by phone, fax, e-mail, or in person.

For more information, please contact the Business Services Librarian at:

Pierre Berton Resource Library  
4921 Rutherford Road  
Vaughan, Ontario  
L4L 1A6

Telephone: (905) 653-7323 (READ) ext. 4303  
Fax:: (905) 856-5902  
E-Mail: <http://www.vaughanpl.info/services/ask.php>

## **Toronto Area Directories**

### **Dun & Bradstreet 2005 Regional Directory: Toronto**

REF 338.7025713 Reg 2005

*Locate business by type of enterprise, ranked by sales, by geographical area or alphabetically by name. The alphabetical list provides contact information, number of employees, sales volume, branch and headquarters addresses and primary line of business.*

### **Greater Toronto Industrial Directory**

REF 338.00025713541 Gre 2003

*Contains listings of manufacturers, wholesalers, importers and exporters, alphabetically, by geographical region in the GTA, by street name. Includes a very brief description of the type of business and contact information.*

### **Greater Toronto Professional & Service Directory**

REF 338.4700025713541 Gre 2004-2005

### **Metro Toronto Industrial Index**

REF 380.102571354 Met 2003

*Contains listings of manufacturers, wholesalers, and import/export firms located within Metro Toronto. Listings are divided into 19 Toronto postal codes, by street name. Short description of type of business.*

### **Metro Toronto Professional & Service Directory**

REF 338.4700025713541 Met 2004-2005

*Locate professional and service companies in the GTA. Listings are broken down by geographical area and then arranged by street name. Name of company owner, phone number and type of business is included in listing.*

### **Scott's Directories: Greater Toronto Business Directory: V. 1 Metro Toronto; V. 2 Toronto Boundary; V.3 Southwestern.**

Ref 338.7025713541 Sco 2004

*Locate manufacturers, wholesalers, distributors, agents and service industries by product, organized by the NAICS code (North American Industrial Classification System). Full company listing includes names of executives, products manufactured, number of employees and sales revenues.*

## **Provincial Directories**

### **Dun & Bradstreet 2005 Guide to Canadian Manufacturers (Eastern, Central, & Western)**

REF 338.47670002571 Gui 2005

*Locate business by type of enterprise, ranked by sales, by geographical area or alphabetically by name. The alphabetical list provides contact information, number of employees, sales volume, branch and headquarters addresses and primary line of business.*

### **Ontario Business to Business Sales & Marketing Directory**

REF 338.7025713 Ont 2005

*Volume 1 contains a list of all companies, listed alphabetically by city. Volume 2 groups companies by industry, and then by city. Volume 3 lists major employers and manufacturers by city. Similar directories are available for Alberta, Saskatchewan, British Columbia, Quebec and the Atlantic provinces.*

### **Scott's Directories: Atlantic Industrial Directory**

REF 338.4025715 Sco 2004

### **Scott's Directories: Western Industrial Directory**

REF 338.4025712 Sco 2004

### **Scott's Directories: Ontario Business Directory**

REF 338.7025713541 Sco 2005

### **Scott's Directories: Ontario Manufacturers Directory**

REF 338.40025713 Sco 2004

*For all Scott's Directories, locate manufacturers, industries or distributors by product, organized by the NAICS code (North American Industrial Classification System). Full company listing includes names of executives, products manufactured, number of employees and sales revenues.*

## **Canadian Directories**

### **Canadian Directory of Shopping Centres**

REF 381.102571 Can 2006

*Alphabetical list of shopping centres by city and province. Provides summary of mall anchors and tenant mix. Profiles of malls include gross useable retail area, parking space and average percentage rents.*

### **Canadian Trade Index**

REF 338.4002571 Can 2005

*Volume 1 and 2 list companies by product, alphabetically. Some company catalogues are included. Volume 3 contains a section listing Canada's exporters and an alphabetical list of all companies listed within this directory with contact information, annual sales figures and branch information.*

### **Dun & Bradstreet Canadian Key Business Directory**

REF 338.7002571 Can 2005

*Locate business by type of enterprise, ranked by sales, geographical area or alphabetically by name. The alphabetical list provides contact information, number of employees, sales volume, branch and headquarter addresses, and primary line of business. This directory focuses on companies with over \$5 million in sales, over 250 employees, or more than 50 employees at one location.*

### **Dun & Bradstreet National Services Directory**

REF 338.76002571 Nat 2005

*This resource is similar to the other Dun & Bradstreet directories. Focus is on services such as tourism, investment management, real estate development, social services, public relations and more.*

### **Frasers Canadian Trade Directory**

REF 338.002571 Fra 2003

*Volumes 1 to 3 list companies alphabetically by product. Volume 4 is used to located trade names, showing the products under which of those names or brands are advertised or sold. Also in Volume 4 is a list of non-Canadian firms who have agents or distributors in Canada. Available online at: <http://www.frasers.com>.*

## **United States Directories**

### **Headquarters U.S.A.**

REF 338.702573 Hea 2005

*Volume 1 lists companies alphabetically by organization name. Volume 2 lists companies by type of business, activity or product.*

### **American Wholesalers & Distributors**

REF 381.2029473 Ame 2004

*Used to locate company information by product, by state or city. Company listings include contact name, employee statistics, and sales figures.*

## **International Resources**

### **International Directory of Importers: North America**

REF 382.502573 Int 2005

*An alphabetical listing of importing firms and major distributors, agents, and wholesalers in North America. Used to locate importers by product, to compile mailing lists of importers, and screen prospective overseas customers.*

### **Trade Shows Worldwide: An International Directory of Events, Facilities & Suppliers**

REF 381.1 Tra 2004

*Locate trade shows by name, sponsor, date, country or city, subject or square footage of event.*

### **World Chamber of Commerce Directory**

REF 380.106 Wor 2005

*Listings are organized alphabetically by city. The major focus of this resource is Canada and the U.S., but there is a small section for the rest of the World.*

### **World Business Directory**

REF 382.0294 Wor 2003 Volumes 1–3

*Companies are listed alphabetically by country. Not searchable by subject, city, or type of business.*